

# Emotions, Stress, and Health

### Overview

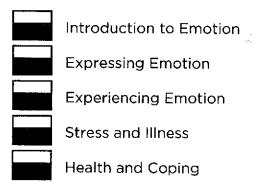
Emotions are responses of the whole individual, involving physiological arousal, expressive behaviors, and conscious experience. Chapter 12 first discusses several theoretical controversies concerning the relationship and sequence of the components of emotion, primarily regarding whether the body's response to a stimulus causes the emotion that is felt and whether thinking is necessary to and must precede the experience of emotion. After describing the physiology of emotion and emotional expressiveness, the chapter examines the components of emotion in detail, particularly as they relate to the emotions of anger and happiness.

Behavioral factors play a major role in maintaining health and causing illness. The effort to understand this role more fully has led to the emergence of the interdisciplinary field of behavioral medicine. The subfield of health psychology is psychology's contribution to behavioral medicine, while neuroimmunology focuses on mind-body interactions.

Chapter 12 addresses key topics in health psychology. First and foremost is stress—its nature, its effects on the body, psychological factors that determine how it affects us, and how stress contributes to heart disease, infectious diseases, and cancer. The chapter concludes by looking at physical and psychological factors that promote good health, including aerobic exercise, relaxation, mindfulness, faith, and social support.

NOTE: Answer guidelines for all Chapter 12 questions begin on page 296.

## Outline



### Instructions

First, skim each section, noting headings and boldface items. After you have read the section, review each objective by answering the fill-in, essay-type, and multiple-choice questions for that section. In some cases, Study Tips explain how best to learn a difficult concept and Applications and Section Reviews help you to know how well you understand the material. Finally, try to define the important terms and concepts using your own words. As you proceed, evaluate your performance by consulting the answers on page 296. Do not continue with the next section until you understand each answer. If you need to, review or reread the section in the textbook before continuing.

Before You Move On includes activities that test you on material from the entire unit.



# Introduction to Emotion

# Emotion: Arousal, Behavior, and Cognition

**Objective 12-1:** Describe how arousal, cognition, and expressive behavior interact in emotion.

1. Emotions have three components: \_\_\_

	, and
2.	According to the James-Lange theory, emotional
	states (precede/follow)
	bodily responses.
	scribe two problems that Walter Cannon identified h the James-Lange theory.
3.	Cannon proposed that emotional stimuli in the
	environment are routed simultaneously to the, which results in aware-
	ness of the emotion, and to the
	nervous system, which
	causes the body's reaction. Because another
	scientist concurrently proposed similar ideas, this
	theory has come to be known as the
	theory.
4.	Cannon's theory(is/is
	not) contradicted by the fact people with high
	spinal cord injury (do/do
	not) report a change in their emotions' intensity.
<b>O</b> Ł int	ojective 12-2: Explain whether we must consciously crpret and label emotions in order to experience
	em.
5.	The two-factor theory of emotion proposes that
	emotion has two components:
	arousal and a

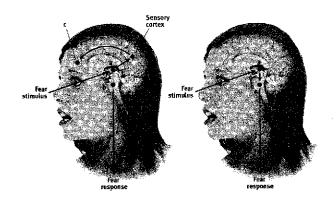
\_\_\_\_\_label. This theory was pro-

posed by \_\_\_\_\_

b.	The sputover effect refers to occasions when our
	response to one event
	carries over into our response to another event.
7.	Schachter and Singer found that physically
	aroused college men told that an injection would
	cause arousal(did/
	did not) become emotional in response to the
	experimenters' accomplice's aroused behavior.
	Physically aroused volunteers not expecting
	arousal(did/did not)
	become emotional in response to the accomplice's
	behavior.
3.	Arousalemotion; cognition
	emotion.
)_	Robert Zajonc believes that the feeling of
	emotion(can/cannot)
	precede our cognitive labeling of that emotion.
ite	e two pieces of evidence that support Zajonc's

position.

10.	A pathway from the	via
	the (a)	to the
	(b)	enables us to experi-
		For
	more complex emotion	s, sensory input is routed
	through the (c)	for
	interpretation	•



argues that most emotions require cognitive processing is According to this view, emotions arise when we an event as beneficial or			study TIP/APPLICATION: The theories of emotion discussed in this section seem so similar that it's often hard to tell them apart. As you think about the theories, remember: The theories differ in the order of importance they assign to the three components of emotions: physical arousal (increased heart rate, for example), the expression of the emotion (feeling			
harmful to ou	Ü		angry, for example), and the importance of cognitive appraisal of the situation in which the emotion has occurred. To help ensure your understanding of the			
· -	otions are affected by					
and				fill in the missing information a common emotional experi-		
Express some ger about cognition a	neral conclusions that and emotion.	can be drawn	ence: Hearing the scree example, the first respo reaction such as increa	eching of a car's tires. For onse might be a physical sed heart beat or an emotion- r it might be the opposite.		
13. Theory	Stimulus Event	First Response	Second Response	Third Response		
James-Lange	Screeching tires					
Cannon-Bard	Screeching tires					
Schachter- Singer	Screeching tires					
APPLICATIONS:	1		be explained by th	e		
exam. Sudde racing and yo vous . This fi	our way to school to to the five solution of the five sends on the sweating, and stands with the five shears of the ory of go, Maria was in an au	our pulse is so you feel ner- 	•	oe the link between emotional omic nervous system, and		
dent in which ing her paral Maria finds the intensely that tends to sup	h her spinal cord was yzed from the neck do hat she experiences e in she did before her a port the theory o	severed, leav- own. Today, motions less accident. This	<ul><li>17. Describe the major each of the following arousal</li><li>a. heart:</li><li>b. liver:</li></ul>	physiological changes that ng undergoes during emotional		
16. After hitting a grand-slam home run, Mike noticed that his heart was pounding. Later that evening, after nearly having a collision while driving on the freeway, Mike again noticed that his heart was pounding. That he interpreted this reaction as fear, rather than as ecstasy, can best		ng. Later that ision while n noticed that oterpreted this	<ul><li>d. digestion:</li><li>e. pupils:</li><li>f. blood:</li></ul>			

brain activity is reversed.

18.	The responses of arousal are activated by thenervous system. In	<b>Objective 12-5:</b> Discuss the effectiveness of polygraphs in using body states to detect lies.
	response to its signal, theglands release the stress hormones and	27. (Thinking Critically) The technical name for the "lie detector" is the
19.	When the need for arousal has passed, the body is calmed through activation of thenervous system.	(Thinking Critically) Explain how lie detectors supposedly indicate whether a person is lying.
20.	The body's response to danger is coordinated and adaptive, preparing you to	
acti	jective 12-4: Discuss whether different emotions ivate different physiological and brain-pattern ponses.	
21.	The various emotions are associated with (similar/different) forms of physiological arousal. In particular, the emotions of,	28. (Thinking Critically) How well the lie detector works depends on whether a person exhibits while lying.
	, and are difficult to distinguish physiologically.	29. (Thinking Critically) Those who criticize lie detectors feel that the tests are particularly likely to err in the case of the
22.	A neural center in the brain called the is activated when we experience lust, pride, and	(innocent/guilty), because different all register as
23.	The emotions and prompt similar increased, but	30. (Thinking Critically) By and large, experts  (agree/do not agree) that lie detector tests are highly accurate.
24.	they stimulate different facial muscles.  The brain circuits underlying some of our emotions (are/are not) different. For example, seeing a fearful face elicits greater activity in the than seeing a(n) face. People who have generally negative personalities, and	31. (Thinking Critically) A test that assesses a suspect's knowledge of details of a crime that only the guilty person should know is the  APPLICATIONS:
	those who are prone to, show more lobe activity.	32. A student participating in an experiment concerned with physical responses that indicate emotions reports that her mouth is dry, her heart is racing, and she feels flushed. Can the emotion she is experiencing be determined?
25.	When people experience positive moods, brain scans reveal more activity in the	<ul> <li>a. Yes, it is anger.</li> <li>b. Yes, it is fear.</li> <li>c. Yes, it is ecstasy.</li> <li>d. No, it cannot be determined from the information given.</li> </ul>
26	Individuals with more activelobes tend to be more cheerful than those in whom this pattern of	maton given.

- **33.** Julio was extremely angry when he came in for a routine EEG of his brain activity. When he later told this to the doctor, she was no longer concerned about the
  - increased electrical activity in Julio's right hemisphere.
  - **b.** increased electrical activity in Julio's left hemisphere.
  - c. decreased electrical activity in Julio's amygdala.
  - d. increased electrical activity in Julio's amygdala.
- **34.** As part of her job interview, Jan is asked to take a lie-detector test. Jan politely refuses and points out the problems with the test, which are that

ā.	
b.	

- 35. Nine-month-old Nicole's left frontal lobe is more active than her right frontal lobe. We can expect that, all other things being equal, Nicole
  - **a.** may suffer from mild depression for most of her life.
  - b. may have trouble "turning off" upsetting feelings later in her life.
  - c. may be more cheerful than those with more active right frontal lobes.
  - d. may have trouble expressing feelings later in her life,

#### SECTION REVIEW:

- 36. Which division of the nervous system is especially involved in bringing about emotional arousal?
  - a. somatic nervous system
  - b. peripheral nervous system
  - c. sympathetic nervous system
  - d. parasympathetic nervous system
- **37.** Concerning emotions and their accompanying bodily responses, which of the following appears to be true?
  - a. Each emotion has its own bodily response and underlying brain circuit.
  - b. All emotions involve the same bodily response as a result of the same underlying brain circuit.
  - c. Many emotions involve similar bodily responses but have different underlying brain circuits.
  - **d.** All emotions have the same underlying brain circuits but different bodily responses.

- 38. The Cannon-Bard theory of emotion states that
  - **a.** emotions have two ingredients: physical arousal and a cognitive label.
  - b. the conscious experience of an emotion occurs at the same time as the body's physical reaction.
  - emotional experiences are based on an awareness of the body's responses to an emotionarousing stimulus.
  - **d.** emotional ups and downs tend to balance in the long run.
- **39.** Which of the following was NOT raised as a criticism of the James-Lange theory of emotion?
  - a. The body's responses are too similar to trigger the various emotions.
  - Emotional reactions occur before the body's responses can take place.
  - c. The cognitive activity of the cortex plays a role in the emotions we experience.
  - **d.** People with spinal cord injuries at the neck typically experience less emotion.
- **40.** (Thinking Critically) Current estimates are that an innocent person taking a polygraph test would have been declared guilty approximately \_\_\_\_ of the time.
  - **a.** three-fourths
- c. one-third
- **b.** one-half
- d. one-fourth
- **41.** In the Schachter-Singer experiment, which college men reported feeling an emotional change in the presence of the experimenter's highly emotional confederate?
  - **a.** those receiving epinephrine and expecting to feel physical arousal
  - b. those receiving a placebo and expecting to feel physical arousal
  - c. those receiving epinephrine but not expecting to feel physical arousal
  - d. those receiving a placebo and not expecting to feel physical arousal
- **42.** Emotions consist of which of the following components?
  - a. physiological reactions
  - b. behavioral expressions
  - c. conscious feelings
  - **d.** all of these components

- 43. (Thinking Critically) Law enforcement officials sometimes use a lie detector to assess a suspect's responses to details of the crime believed to be known only to the perpetrator. This is known as the
  - a. inductive approach.
  - b. deductive approach.
  - c. guilty knowledge test.
  - d. screening examination.
- 44. In laboratory experiments, fear and joy
  - a. result in an increase in heart rate.
  - b. stimulate different facial muscles.
  - increase heart rate and stimulate different facial muscles.
  - d. result in a decrease in heart rate.
- **45.** Research with subliminally flashed stimuli supports Robert Zajonc's view that
  - a. the heart is always subject to the mind.
  - b. emotional reactions involve deliberate rational thinking.
  - c. cognition is not necessary for emotion.
  - **d.** responding to a subliminal stimulus is a learned skill.
- 46. The stress hormones epinephrine and norepinephrine are released by the \_\_\_\_\_ gland(s) in response to stimulation by the \_\_\_\_\_ branch of the nervous system.
  - a. pituitary; sympathetic
  - b. pituitary; parasympathetic
  - c. adrenal; sympathetic
  - d. adrenal; parasympathetic
- 47. Which of the following most accurately describes emotional arousal?
  - a. Emotions prepare the body to fight or flee.
  - Emotions are voluntary reactions to emotionarousing stimuli.
  - c. Because all emotions have the same physiological basis, emotions are primarily psychological events.
  - **d.** Emotional arousal is always accompanied by cognition.
- **48.** Schachter's and Singer's two-factor theory emphasizes that emotion involves both
  - the sympathetic and parasympathetic divisions of the nervous system.
  - **b.** verbal and nonverbal expression.
  - c. physical arousal and a cognitive label.
  - d. universal and culture-specific aspects.

- **49.** Which theory of emotion emphasizes the simultaneous experience of the body's response and emotional feeling?
  - a. James-Lange theory
  - b. Cannon-Bard theory
  - c. two-factor theory
  - **d.** Shachter-Singer theory
- 50. (Thinking Critically) The polygraph measures
  - a. lying.
  - b. brain rhythms.
  - c. chemical changes in the body.
  - d. physiological indexes of arousal.
- 51. People who are exuberant and persistently cheerful show increased activity in the brain's
  - a. right frontal lobe
  - **b.** left frontal lobe
  - c. amygdala
  - d. thalamus
- **52.** Which theory of emotion implies that every emotion is associated with a unique physiological reaction?
  - a. James-Lange theory
  - b. Cannon-Bard theory
  - c. two-factor theory
  - **d.** Schachter-Singer theory
- **53.** Which of the following was NOT presented in the text as evidence that some emotional reactions involve no deliberate, rational thinking?
  - **a.** Some of the neural pathways involved in emotion are separate from those involved in thinking and memory.
  - **b.** Emotional reactions are sometimes quicker than our interpretations of a situation.
  - c. People can develop an emotional preference for visual stimuli to which they have been unknowingly exposed.
  - d. Arousal of the sympathetic nervous system will trigger an emotional reaction even when artificially induced by an injection of epinephrine.
- 54. In an emergency situation, emotional arousal will result in
  - a. increased rate of respiration.
  - b. increased blood sugar.
  - c. a slowing of digestion.
  - d. all of these events.

- 55. Several studies have shown that physical arousal can intensify just about any emotion. For example, when people who have been physically aroused by exercise are insulted, they often misattribute their arousal to the insult. This finding illustrates the importance of
  - **a.** cognitive labels of arousal in the conscious experience of emotions.
  - b. a minimum level of arousal in triggering emotional experiences.
  - c. the simultaneous occurrence of physical arousal and cognitive labeling in emotional experience.
  - d. all of these things.
- **56.** (Thinking Critically) Many psychologists are opposed to the use of lie detectors because
  - a. they represent an invasion of a person's privacy and could easily be used for unethical purposes.
  - there are often serious discrepancies among the various indicators such as perspiration and heart rate.
  - c. polygraphs cannot distinguish the various possible causes of arousal.
  - **d.** they are accurate only about 50 percent of the time.

### TERMS AND CONCEPTS TO REMEMBER:

- 57. emotion
- 58. James-Lange theory
- 59. Cannon-Bard theory
- 60. two-factor theory
- **61.** polygraph

### Essay Question

Discuss biological influences on emotions. (Use the space below to list the points you want to make, and organize them. Then write the essay on a separate sheet of paper.)



# **Expressing Emotion**

### **Detecting Emotion in Others**

**Objective 12-6:** Describe how we communicate non-verbally.

1.	. Most people are especially good at reading non- verbal, and we are particu-
	larly good at detecting nonverbal
	. Although we are good at
	detecting emotions, we find it difficult to detect
	expressions.
2.	Introverts are(better/
	worse) at reading others' emotions, whereas
	extraverts are themselves
	(easier/harder) to read.
3.	The absence of nonverbal cues to emotion is one reason that communica-
	tions are easy to misread.
Ge	ender, Emotion, and Nonverbal Behavior
the	vjective 12-7: Discuss whether the genders differ in bir ability to communicate nonverbally.
4.	Women are generally
	(better/worse) than men at detecting nonver-
	bal signs of emotion. Women possess greater
	emotional than men, as
	revealed by the tendency of men to describe
	their emotions interms.
	This gender difference may contribute to wom-
	en's greater emotional
	Although women are
	(more/less) likely than men to describe them-
	selves as empathic, physiological measures reveal
	a much (smaller/larger)
	gender difference. Women are
	(more/less) likely than men to express empathy.
ΔDD	LICATION:
Э.	Pat is very accurate at reading others' nonverbal
	behavior and is more likely to express empathy.
	Based on body responses, Alex seems to feel almost as much empathy. Pat is
	(male/female); Alex is (male/female).
	(Hale/Telfiale),

Culture	and	<b>Emotional</b>	Expression

Cu	lture and Emotional Expression
	jective 12-8: Explain whether gestures and facial ressions mean the same thing in all cultures.
6.	Gestures have (the same/different) meanings in different cultures.
7.	Studies of adults indicate that in different cultures facial expressions have
8.	According to, human emotional expressions evolved because they helped our ancestors communicate before language developed. It has also been adaptive for us to faces in particular
9.	Cultures that encourage display mostly visible emotions. In cultures such as that of Japan people emotions from the surrounding context. This points to the importance of realizing that emotions are not only biological and psychological but also
4PP	LICATION:
10.	Who is the LEAST likely to display personal emotions openly?  a. Paul, a game warden in Australia  b. Niles, a stockbroker in Belgium  c. Deborah, a physicist in Toronto  d. Yoko, a dentist in Japan
Th	e Effects of Facial Expressions
	<b>jective 12-9:</b> Describe how facial expressions influe our feelings.
11.	Darwin believed that when an emotion is accompanied by an outward facial expression, the emotion is (intensified/diminished).
12.	In one study, students who were induced to reported feeling a little

angry.

13.	The
	effect occurs when expressions amplify our emo-
	tions by activating muscles associated with specific states.
14.	Studies have found that imitating another per-
	son's facial expressions
•	(leads/does not lead) to greater empathy with
	that person's feelings.
15.	Similarly, moving our body as we would when
	experiencing a particular emotion causes us to
	feel that emotion. This is the
	effect.

#### APPLICATIONS:

- 16. The candidate stepped before the hostile audience, panic written all over his face. It is likely that the candidate's facial expression caused him to experience
  - a, a lessening of his fear.
  - b. an intensification of his fear.
  - c. a better understanding of the audience.
  - d. a desire to run from the scene.
- 17. Children in New York, Nigeria, and New Zealand smile when they are happy and frown when they are sad. This suggests that
  - a. children imitate the facial expressions of their
  - b. some emotional expressions are learned at a very early age.
  - c. the children have not yet learned their culture's form of expressiveness.
  - d. facial expressions of emotion are universal and biologically determined.

#### SECTION REVIEW:

- 18. Research on nonverbal communication has revealed that
  - a. it is easy to hide your emotions by controlling your facial expressions.
  - b. facial expressions tend to be the same the world over, while gestures vary from culture to culture.
  - c. most authentic expressions last between 7 and 10 seconds.
  - d. most gestures have universal meanings; facial expressions vary from culture to culture.
- 19. With regard to emotions, Darwin believed that
  - a. the expression of emotions helped our ancestors to survive.
  - b. all humans express basic emotions using similar facial expressions.

- c. human facial expressions of emotion retain elements of animals' emotional displays.
- d. all of these statements are true.
- 20. Which of the following is true regarding gestures and facial expressions?
  - a. Gestures are universal; facial expressions, culture-specific.
  - b. Facial expressions are universal; gestures, culture-specific.
  - c. Both gestures and facial expressions are universal.
  - d. Both gestures and facial expressions are culture-specific.

### TERMS AND CONCEPTS TO REMEMBER:

- 21. facial feedback effect
- 22. behavior feedback effect

### Essay Question

Discuss cultural influences on emotions. (Use the space below to list the points you want to make, and organize them. Then write the essay on a separate sheet of paper.)

2.	Throughout the world, people place emotions along two dimensions:,
	which refers to whether a feeling is
	, or,
	and high versus low
Аг	nger 🤼
	jective 12-11: Identify the causes and asequences of anger.
3.	Most people become angry when another person's act seems
	, and
4.	The belief that expressing pent-up emotion is adaptive is most commonly found in cultures that emphasize This is thehypothesis. In cultures that
	emphasize, such as those of or
	expressions of anger are less common.
5.	Psychologists have found that when anger has been provoked, retaliation may have a calming effect under certain circumstances. List the circumstances.
	a
	b
	c

Identify some potential problems with expressing anger.

	٦

# **Experiencing Emotion**

Objective 12-10: Name some basic emotions, and describe two dimensions that help to differentiate them.

1.	Carroll Izard believes that there are
	basic emotions, most of which
	(are/are not) present in infancy. Although
	others claim that emotions such as pride and love
	should be added to the list, Izard contends that
	they are of the basic
	emotions.

6.	List three suggestions offered by experts for	
	handling anger.	
	a	
	b	
	c	
7.	If used wisely, anger can communicate	
	and	
	and it can motivate people to take action and	
	achieve	

	them had increased to	faction with life is called his or her
	brain regions that help people understand their	Objective 12-13: Describe how time, wealth, adapta-
	own emotions and make socially appropriate	tion, and comparison affect our happiness levels.
АРР	decisons.	16. Tracking positive and negative emotion words in billions of Facebook entries, a social psychologist found that the most positive moods days of the
9.	Who will probably be angrier after getting a parking ticket?	week are and
	<ul> <li>a. Bob, who has just awakened from a nap</li> <li>b. Veronica, who has just finished eating a big lunch</li> <li>c. Dan, who has just completed a tennis match</li> <li>d. Alicia, who has been reading a romantic novel</li> </ul>	17. Positive emotions (rise/fall) in the early to middle part of most days. The gloom of stressful events usually
10.	Marysol was so mad at her brother that she exploded at him when he entered her room. That she felt less angry afterward is best explained by	(is gone by/continues into) the next day.
	<ul><li>a. a negative valence.</li><li>b. physiological arousal.</li><li>c. bloodflow to the amygdala.</li><li>d. catharsis.</li></ul>	18. After experiencing tragedy or dramatically positive events, people generally (regain/do not regain) near-normal levels of happiness.
11.	<ul> <li>Expressing anger can be adaptive when you</li> <li>a. retaliate immediately.</li> <li>b. have mentally rehearsed all the reasons for your anger.</li> <li>c. count to 10, then blow off steam.</li> <li>d. first wait until the anger subsides, then deal with the situation in a civil manner.</li> </ul>	19. Most people tend to (underestimate/overestimate) the duration of emotions and (underestimate/overestimate) their resiliency and capacity to adapt.
Happiness		<ol><li>Researchers have found that, after people achieve a certain level of income, money</li></ol>
<b>Objective 12-12:</b> Define the <i>feel-good</i> , <i>do-good phenom-enon</i> , and describe the focus of positive psychology research.		(does/does not) increase their feelings of happiness.
	Happy people tend to perceive the world as and feel more They are and live more energized and satisfied lives.	21. During the last half-century, buying power in the United States has almost tripled; personal happiness has (increased/decreased/remained almost unchanged). Those who strive hardest for wealth tend to live with (higher/lower) well-being
13.	Happy people are also (more/less) willing to help others. This is called the,	22. Research has demonstrated that people generally experience a higher quality of life and greater well-being when they strive for
	phenomenon.	than
14.	Researchers working in the area of	when they strive for
	use scientific methods to study human flourishing. In particular, they are studying positive,	23. The idea that happiness is relative to one's recent experience is stated by the phenomenon.

28. Research studies of identical and fraternal twins

Explain how this principle accounts for the fact that,
for some people, material desires can never be
satisfied.

percent of the variation in people's happiness ratings is heritable. But personal history andalso matter.  State several research-based suggestions for increasing your satisfaction with life.  24. The principle that one feels worse off than others is known as This helps to explain why the middle- and upper-income people who compare themselves with the relatively poor are(more/less/equally) satisfied with life.  25. Over the last half-century, inequality in Western countries has(increased/decreased). Places with great inequality have higher rates,	satisfied.	have led to the estimate that	
24. The principle that one feels worse off than others is known as This helps to explain why the middle- and upper-income people who compare themselves with the relatively poor are (more/less/equally) satisfied with life.  25. Over the last half-century, inequality in Western countries has (increased/decreased). Places with great inequality have higher rates,  and, and lower  26. List six factors that have been shown to be positively correlated with feelings of happiness.  26. List six factors that have been shown to be positively correlated with feelings of happiness.  27. List four factors that are evidently unrelated to happiness.  38. This helps to explain why the middle- and upper-income people who compared to explain why the middle- and upper-income people who compared to experience.  28. Applications:  29. As elderly Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most likely to help Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most likely to help Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most likely to help Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most likely to help Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most likely to help Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most likely to help Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most likely to help Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most likely to help Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most lik	satisfied.	ratings is heritable. But personal history and	
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the middle- and upper-income people who compare themselves with the relatively poor are (more/less/equally) satisfied with life.  25. Over the last half-century, inequality in Western countries has (increased/decreased). Places with great inequality have higher rates,  and olower rates,  Cobjective 12-14: Identify some predictors of happiness.  26. List six factors that have been shown to be positively correlated with feelings of happiness.  27. List four factors that are evidently unrelated to happiness.  28. As elderly Mr. Hooper crosses the busy intersection, he stumbles and drops the packages he is carrying. Which passerby is most likely to help Mr. Hooper?  a. Drew, who has been laid off from work for three months  b. Leon, who is on his way to work  c. Bonnie, who earned her doctoral degree the day before  d. Nancy, whose father recently passed away  30. Cindy was happy with her promotion until she found out that Janice, who has the same amoun of experience, receives a higher salary. Cindy's feelings are BEST explained according to a the adaptation-level phenomenon.  b. subjective well-being. c. the catharsis hypothesis. d. the principle of relative deprivation.  31. When Professor Simon acquired a spacious new office, he was overjoyed. Six months later, however, he was taking the office for granted. His behavior illustrates the are lative deprivation principle. b. adaptation-level phenomenon.	is known as		
pare themselves with the relatively poor are	· · · · · · · · · · · · · · · · · · ·		
25. Over the last half-century, inequality in Western countries has	pare themselves with the relatively poor are	i de la companya de	
countries has			
decreased). Places with great inequality have higher rates,		APPLICATIONS:	
carrying. Which passerby is most likely to help Mr. Hooper?  and		29. As elderly Mr. Hooper crosses the busy intersection, he stumbles and drops the packages be in	
and	higher rates,	carrying. Which passerby is most likely to help	
b. Leon, who is on his way to work c. Bonnie, who earned her doctoral degree the day before d. Nancy, whose father recently passed away  30. Cindy was happy with her promotion until she found out that Janice, who has the same amoun of experience, receives a higher salary. Cindy's feelings are BEST explained according to a. the adaptation-level phenomenon. b. subjective well-being. c. the catharsis hypothesis. d. the principle of relative deprivation.  31. When Professor Simon acquired a spacious new office, he was overjoyed. Six months later, how- ever, he was taking the office for granted. His behavior illustrates the a. relative deprivation principle. b. adaptation-level phenomenon.	,		
<ul> <li>Objective 12-14: Identify some predictors of happiness.</li> <li>26. List six factors that have been shown to be positively correlated with feelings of happiness.</li> <li>27. List four factors that are evidently unrelated to happiness.</li> <li>30. Cindy was happy with her promotion until she found out that Janice, who has the same amount of experience, receives a higher salary. Cindy's feelings are BEST explained according to  a. the adaptation-level phenomenon.</li> <li>b. subjective well-being.</li> <li>c. the catharsis hypothesis.</li> <li>d. the principle of relative deprivation.</li> <li>31. When Professor Simon acquired a spacious new office, he was overjoyed. Six months later, however, he was taking the office for granted. His behavior illustrates the</li> <li>a. relative deprivation principle.</li> <li>b. adaptation-level phenomenon.</li> </ul>	and lower	<ul><li>b. Leon, who is on his way to work</li><li>c. Bonnie, who earned her doctoral degree the</li></ul>	
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happiness. b. adaptation-level phenomenon.		ever, he was taking the office for granted. His	
d. valence of emotion.		<ul><li>b. adaptation-level phenomenon.</li><li>c. catharsis theory.</li></ul>	

#### SECTION REVIEW:

- **32.** Which of the following is true regarding happiness?
  - **a.** People with less education tend to be happier.
  - **b.** Beautiful people tend to be happier than plain people.
  - c. Women tend to be happier than men.
  - d. People who are socially outgoing or who exercise regularly tend to be happier.
- **33.** Catharsis will be most effective in reducing anger toward another person if
  - **a.** you wait until you are no longer angry before confronting the person.
  - **b.** the target of your anger is someone you feel has power over you.
  - your anger is directed specifically toward the person who angered you.
  - **d.** the other person is able to retaliate by also expressing anger.
- Research suggests that people generally experience the greatest well-being when they strive for
  - a. wealth.
  - b. modest income increases from year to year.
  - slightly higher status than their friends, neighbors, and co-workers.
  - d. intimacy and personal growth.
- 35. Research indicates that a person is most likely to be helpful to others if he or she
  - a. is feeling guilty about something.
  - b. is happy.
  - c. recently received help from another person.
  - d. recently offered help to another person.
- **36.** A graph depicting the course of positive emotions over the hours of the day since waking would
  - a. start low and rise steadily until bedtime.
  - b. start high and decrease steadily until bedtime.
  - c. remain at a stable, moderate level throughout the day.
  - d. rise over the early hours and fall during the day's last several hours.
- 37. When students studied others who were worse off than themselves, they felt greater satisfaction with their own lives. This is an example of the principle of
  - a. relative deprivation.
  - b. adaptation level.
  - c. behavioral contrast.
  - d. opponent processes.

- 38. Izard believes that there are \_\_\_\_\_\_ basic emotions. ••
  - a. 3
  - **b.** 5
  - c. 7
  - d. 10
- **39.** Concerning the catharsis hypothesis, which of the following is true?
  - Expressing anger can be temporarily calming if it does not leave one feeling guilty or anxious.
  - **b.** The arousal that accompanies unexpressed anger never dissipates.
  - Expressing one's anger always calms one down.
  - **d.** Psychologists agree that under no circumstances is catharsis beneficial.
- **40.** When he asked people how they handled anger, James Averill found that they often recalled
  - a. reacting hurtfully.
  - b. walking away from the situation.
  - c. reacting assertively.
  - d. internalizing the anger.
- **41.** Which of these factors have researchers NOT found to correlate with happiness?
  - a. age
  - b. high self-esteem
  - c. religious faith
  - d. optimism

### TERMS AND CONCEPTS TO REMEMBER:

- 42. catharsis
- 43. feel-good, do-good phenomenon
- 44. positive psychology
- 45. subjective well-being
- 46. adaptation-level phenomenon
- 47. relative deprivation